



MALAYSIAN INSTITUTE OF ESTATE AGENTS (SARAWAK BRANCH)

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Ref : MIEASWAK/GC/2024/01-01

29th January 2024

**Atn : Mr Gurvir Singh Sandhu, President,
Advocates Association of Sarawak.**

Re : Your letter dated 15 January 2024

Greetings from the Malaysian Institute of Estate Agents (Sarawak Branch).

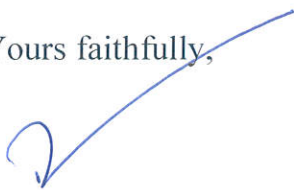
We write to you today in response to your letter dated 15 January 2024 which we have received from you on 17th January 2024 ('your letter'), about 'Solicitation of Referral Fees or Commission by Registered Estate Agents'. Please be clarified of the following :-

- 1) The Malaysian Institute of Estate Agents (MIEA) is a non-government organisation set-up under the Societies Act 1966. Our headquarters is located at Unit C-27-05, Dataran 3 Dua, No. 2, Jalan 19/1, 46300 Petaling Jaya, Selangor. Our office which you have addressed your letter is a MIEA branch office.
- 2) The profession of estate agency is regulated by the Board of Valuers, Appraisers, Estate Agents and Property Managers ('BOVAEPM') established under the Valuers, Appraisers, Estate Agents and Property Managers Act 1981 ('Act 242').
- 3) MIEA members comprises of, amongst others, practitioners from the estate agency profession. All estate agents in Malaysia, including those who are members of MIEA, must abide by the provisions of Act 242 and must obtain their licence to practise from BOVAEPM. Act 242 has also made rules that regulates the professional conduct and ethics of estate agents and set standards of professional practice for estate agents.

Regarding the matter raised in your letter, MIEA has been informed that BOVAEPM had a meeting with the Malaysian Bar a few months ago, where the Malaysian Bar has brought up the issue of estate agents asking for referral fee from lawyers. MIEA has been further informed that BOVAEPM has agreed to issue a circular on this. The practitioners in the industry, including MIEA are eagerly waiting for the circular from BOVAEPM. In the interval, you are advised to forward your matter to BOVAEPM.

Thank you.

Yours faithfully,



Sr Ting Kang Sung, Robert
Sarawak Branch Chairman 2023/2025

C.C
Malaysian Institute Of Estate Agents (HQ)

Our Ref : MIEASWAK/GC/2024/01-01(NS)